

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 5177-02  
Bill No.: SB 661  
Subject: Corporations; Taxation and Revenue - Income  
Type: Original  
Date: February 22, 2012

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Bill Summary: This proposal would create an individual income tax deduction for business income phased in over five years, and would gradually reduce the corporate income tax rate over five years.

**FISCAL SUMMARY**

ESTIMATED NET EFFECT ON GENERAL REVENUE FUND			
FUND AFFECTED	FY 2013	FY 2014	FY 2015
General Revenue	(\$73,213,751)	(\$145,762,752)	(\$217,864,424)
<b>Total Estimated Net Effect on General Revenue Fund</b>	<b>(\$73,213,751)</b>	<b>(\$145,762,752)</b>	<b>(\$217,864,424)</b>

ESTIMATED NET EFFECT ON OTHER STATE FUNDS			
FUND AFFECTED	FY 2013	FY 2014	FY 2015
<b>Total Estimated Net Effect on <u>Other</u> State Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Numbers within parentheses: ( ) indicate costs or losses.  
This fiscal note contains 9 pages.

ESTIMATED NET EFFECT ON FEDERAL FUNDS			
FUND AFFECTED	FY 2013	FY 2014	FY 2015
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)			
FUND AFFECTED	FY 2013	FY 2014	FY 2015
General Revenue	4	4	4
<b>Total Estimated Net Effect on FTE</b>	<b>4</b>	<b>4</b>	<b>4</b>

☒ Estimated Total Net Effect on All funds expected to exceed \$100,000 savings or (cost).

☐ Estimated Net Effect on General Revenue Fund expected to exceed \$100,000 (cost).

ESTIMATED NET EFFECT ON LOCAL FUNDS			
FUND AFFECTED	FY 2013	FY 2014	FY 2015
<b>Local Government</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

## FISCAL ANALYSIS

### ASSUMPTION

Officials from the **Office of the Secretary of State (SOS)** assume many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the Secretary of State's Office for Administrative Rules is less than \$2,500. The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, we also recognize that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what our office can sustain with our core budget. Therefore, we reserve the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

Officials from the **Joint Committee on Administrative Rules** assume that this proposal would not have a fiscal impact on their organization.

Officials from the **Department of Revenue (DOR)** assume this proposal would provide for an income tax deduction for business income. Additionally, it would reduce the corporate income tax rate over a five-year period.

### Fiscal impact

DOR officials stated that for 2010, Missouri individual income tax filers reported \$10.4 billion in "business" income on their federal Schedule C, Schedule D, Schedule E, and Schedule F.

Based on that \$10.4 billion in business income, and an effective individual tax rate of 4 percent (6% minus modifications and deductions), DOR officials estimated the following reduction in individual income tax:

2012	\$21 million
2013	\$41 million
2014	\$62 million
2015	\$83 million
2016	\$104 million

ASSUMPTION (continued)

DOR officials noted that some portion of that \$10.4 billion amount could have been earned outside the state of Missouri and not been taxable in Missouri. In addition, the \$10.4 billion amount does not include any Missouri business income included on a federal return filed by an individual that did not have a Missouri address.

DOR officials stated that for 2009, Missouri corporate taxpayers reported \$5.1 billion in taxable income and \$319 million in state income tax.

Based on the estimated tax of \$319 million, DOR officials estimated the following reduction in corporate income tax:

2012	\$32 million
2013	\$64 million
2014	\$95 million
2015	\$128 million
2016	\$160 million

Administrative impact

In order to implement this proposal, DOR officials assume Personal Tax would require two additional Temporary Tax Employees for key entry, one additional Revenue Processing Technician I (Range 10, Step L) per 19,000 additional errors, and one additional Revenue Processing Technician I (Range 10, Step L) per 2,400 pieces of correspondence. Corporate tax would require one additional Revenue Processing Technician I (Range 10, Step L) per 7,800 additional errors generated, with CARES equipment and license, and one additional Revenue Processing Technician I (Range 10, Step L) per 2,600 additional pieces of correspondence generated, with CARES equipment and license.

ASSUMPTION (continued)

DOR officials also assume there would be an increase in adjustments to individual income tax returns due to the calculation to reduce taxable income, and that Collections and Tax Assistance (CATA) would have an increase in contacts. CATA would require one additional Tax Collection Technician I (Range 10, Step L) for every additional 15,000 contacts annually to the non-delinquent tax line, including one CARES phone and agent license, one additional Tax Collection Technician I (Range 10, Step L) for every additional 15,000 contacts annually to the delinquent tax line, including one CARES phone and agent license, and one additional Revenue Processing Technician I (Range 10, Step L) for every additional 4,800 contacts annually to the field offices with a CARES phone and agent license.

The DOR estimate of the cost to implement this proposal included two additional temporary tax employees and seven additional FTE. The estimate, including salaries, benefits, equipment, and expense, totaled \$314,614 for FY 2013, \$308,839 for FY 2014, and \$312,083 for FY 2015.

**Oversight** assumes the DOR estimate of expense and equipment cost for the new FTE could be overstated. If DOR is able to use existing desks, file cabinets, chairs, etc., the estimate for equipment for fiscal year 2012 could be reduced by roughly \$6,000 per new employee.

**Oversight** assumes that a substantial majority of individual tax filers would use tax preparation software or have their return prepared by a paid preparer, and virtually all corporate filers would have returns prepared by a paid preparer or corporate officer. Accordingly, the number of calculation errors would be significantly reduced over previous years and the DOR estimate of additional FTE may be overstated. Oversight assumes this proposal could be implemented with four additional FTE. Since this proposal would become effective for tax years beginning January 1, 2012 it would first impact tax returns filed in January 2013 (FY 2013). Oversight will include six months cost for DOR in FY 2013.

**Oversight** has, for fiscal note purposes only, changed the starting salary for the additional employees to correspond to the second step above minimum for comparable positions in the state's merit system pay grid. This decision reflects a study of actual starting salaries for new state employees and policy of the Oversight Subcommittee of the Joint Committee on Legislative Research. Oversight has also adjusted the DOR estimate of equipment and expense in accordance with OA budget guidelines. Finally, Oversight assumes a limited number of additional employees could be accommodated in existing office space.

ASSUMPTION (continued)

IT impact

DOR officials provided an estimate of the IT cost to implement this proposal of \$22,260 based on 840 hours of programming to make changes to DOR systems.

**Oversight** assumes OA-ITSD (DOR) is provided with core funding to handle a certain amount of activity each year. Oversight assumes OA-ITSD (DOR) could absorb the costs related to this proposal. If multiple bills pass which require additional staffing and duties at substantial costs, OA-ITSD (DOR) could request funding through the appropriation process.

Officials from the **University of Missouri, Economic and Policy Analysis Research Center** (EPARC) assume this proposal would, if enacted, gradually reduce the corporate tax rate by 50% as well as phase in a 25% deduction for business income for individual taxpayers.

Individual business income deduction

The “Business Income” Subtraction for Individual Income Tax Filers was estimated by EPARC officials as income reported on federal Schedules C, E and F, or who reported Partnership/S-Corp income on Schedule E.

Schedule C Income:	\$ 4.882 billion
Schedule E Income:	\$ 8.444 billion
Schedule F Income:	\$ 0.473 billion

The “Business Income” total was \$ 13.799 billion.

EPARC officials then prepared a simulation of the impact of the proposal in which the “Business Income” as defined was gradually subtracted from the filers FAGI to arrive at their simulated MAGI - a 5% subtraction for 2012, a 10% subtraction for 2013, a 15% subtraction for 2014, a 20% subtraction for 2015 and a 25% subtraction for 2016.

Using the 2010 individual income tax data as their baseline EPARC officials reported that Net Tax Due was reduced by \$37.494 million in 2012 (FY 2013), \$74.334 million in 2013 (FY 2014), \$110.757 million in 2014 (FY 2015), \$146.811 million in 2015 (FY 2016) and \$182.436 million in 2016 (FY 2017).

ASSUMPTION (continued)

Corporate tax rate reduction

This proposal would also gradually reduce the corporate income tax rate from 6.25% in 2011 to 5.625% in 2012, to 5% in 2013, to 4.375% in 2014, to 3.75% in 2015, and to 3.125% in 2016.

The latest 2009 corporate income tax data indicated an aggregate liability of \$356.317 million. Using this amount as a baseline and reducing the corporate tax rate by the percentages indicated above, EPARC officials calculated a reduction in corporate tax liability of \$35.632 million in 2012 (FY 2013), \$71.263 million in 2013 (FY 2014), \$106.895 million in 2014 (FY 2015), \$142.527 million in 2015 (FY 2016), and \$178.158 million in 2016 (FY 2017).

**Oversight** will use the EPARC estimates of revenue reduction for fiscal note purposes.

Officials from the **Office of Administration, Division of Budget and Planning** did not respond to our request for information.

<u>FISCAL IMPACT - State Government</u>	FY 2013 (10 Mo.)	FY 2014	FY 2015
<b>GENERAL REVENUE FUND</b>			
<u>Cost - Department of Revenue</u>			
Salaries - 4 FTE	(\$44,040)	(\$88,080)	(\$88,961)
Temporary employees	(\$7,800)	(\$15,756)	(\$15,914)
Benefits	(\$27,216)	(\$54,514)	(\$55,059)
Equipment and expense	<u>(\$34,695)</u>	<u>(\$4,402)</u>	<u>(\$4,490)</u>
Total	<u>(\$113,751)</u>	<u>(\$162,752)</u>	<u>(\$164,424)</u>
<u>Revenue reduction</u>			
Personal income tax	(\$37,500,000)	(\$74,300,000)	(\$110,800,000)
Corporate income tax	<u>(\$35,600,000)</u>	<u>(\$71,300,000)</u>	<u>(\$106,900,000)</u>
Total	<u>(\$73,100,000)</u>	<u>(\$145,600,000)</u>	<u>(\$217,700,000)</u>
<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>	<b><u>(\$73,213,751)</u></b>	<b><u>(\$145,762,752)</u></b>	<b><u>(\$217,864,424)</u></b>
Estimated Net FTE impact on General Revenue Fund	4	4	4
 <u>FISCAL IMPACT - Local Government</u>	 FY 2013 (10 Mo.)	 FY 2014	 FY 2015
	<b><u>\$0</u></b>	<b><u>\$0</u></b>	<b><u>\$0</u></b>

FISCAL IMPACT - Small Business

This proposal would have a direct fiscal impact to small businesses which are subject to state income tax.



### FISCAL DESCRIPTION

This proposal would reduce the tax on business income over a five-year period.

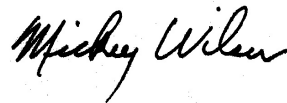
This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

### SOURCES OF INFORMATION

Office of the Secretary of State  
Joint Committee on Administrative Rules  
Department of Revenue  
University of Missouri  
Economic and Policy Analysis Research Center

### NOT RESPONDING

**Office of Administration**  
**Division of Budget and Planning**



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Director  
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